

**HOLLAND CAPITAL DISTINCTIONS**

- Growth equity specialist with participate and protect philosophy
- 92% employee owned since founding in 1991
- Diverse team with shared values: 74% minority and 65% women owned
- Culture Rewarding Client Success, Collaboration and Discipline

**PORTFOLIO MANAGERS**


**Monica L. Walker, CPA**  
 CEO & CIO,  
 Co-Portfolio Manager  
*Industry since 1988*



**Carl R. Bhatena**  
 Co-Portfolio Manager  
*Industry since 1998*

**BENEFITS OF HOLLAND'S MID CAP GROWTH STRATEGY:**

- Participation in rising markets and protection in declining markets
- Specialized manager to identify higher quality growth stocks with sustainable long term competitive advantages
- Invest in mid cap companies that can grow more quickly versus large cap and may be acquired by larger companies
- Reduces risk in a diversified portfolio by complementing small cap or large cap equity portfolios

**INVESTMENT GOAL**

To provide capital appreciation over a complete market cycle by investing in high quality growth stocks while mitigating downside risk.

**INVESTMENT PHILOSOPHY**

Our philosophy centers on upside participation and downside protection, through participation in rising markets and protection in declining markets, delivered through a focus on quality growth companies, a long-term investment horizon and a focus on continuous risk mitigation.

<b>Style</b>	Mid Cap Growth Equity	<b>Firm AUM</b>	\$2.43B
<b>Benchmark</b>	Russell Midcap Growth Index	<b>Strategy AUM</b>	\$13M
<b>Inception Date</b>	March 31, 2005	<b>Number of Holdings</b>	+/-50

**PERFORMANCE**

	June 2017	2Q 2017	YTD	1 Year	3 Year	5 Year	10 Year	Since Inception <sup>1</sup>
Gross of fees	0.61	5.46	12.50	16.37	7.15	13.14	8.26	8.96
Net of fees	0.58	5.36	12.32	16.02	6.84	12.81	7.94	8.64
Russell Midcap Growth	0.30	4.21	11.40	17.05	7.83	14.19	7.87	9.34
Active Return (Gross)	0.31	1.25	1.10	-0.68	-0.68	-1.05	0.39	-0.38

<sup>1</sup> Inception Date: 3/31/2005

Source: Advent's APX. Net Performance shown for the Mid Cap Growth Equity Composite is calculated using actual performance and management based fees over the time indicated in the chart. Periods greater than 1 year are annualized. Past performance is not indicative of future results.

**INVESTMENT PROCESS**

- Team-oriented approach and bottom-up research process supports long-term investment decisions
- Collaborative team approach governed by the firms Investment Policy Committee (IPC)
- Portfolio recommendations vetted by portfolio managers, analysts, and portfolio specialist at IPC meetings
- In-depth, original fundamental research with a focus on key drivers and risks
- Our long-term focus allows us to invest in “themes” which play-out over the course of many years

**PORTFOLIO CONSTRUCTION**

- High conviction, best stock ideas compete among existing holdings
- Risk management through assessment of macro/micro global drivers, diversification, position sizing and review of largest contributors to active risk at the stock, industry and sector level
- Portfolio management top-down overlay supported by analyst industry and company bottom-up research

**TOP 10 HOLDINGS**

Stock	Portfolio	Active Weight
Ulta	3.3%	2.7%
Global Payments	3.3%	2.9%
JetBlue Airways	3.3%	3.3%
Fiserv	3.3%	2.4%
Intuit	3.1%	3.1%
TD Ameritrade	2.9%	2.6%
Acuity Brands	2.9%	2.7%
Delphi Automotive plc	2.8%	1.9%
Roper Technologies	2.8%	2.0%
IPG Photonics	2.6%	2.4%
<b>Total</b>	<b>30.3%</b>	

**SECTORS**

Sector	Portfolio	Active Weight
Consumer Discretionary	23.8%	5.0%
Technology	17.2%	-2.1%
Producer Durables	14.3%	-1.5%
Financial Services	13.1%	-3.6%
Health Care	12.1%	-2.0%
Consumer Staples	7.0%	2.5%
Materials & Processing	6.9%	-1.5%
Energy	0.6%	-1.6%
Utilities	0.0%	-0.2%
Cash and Equiv.	5.0%	5.0%

**RISK**

Characteristic	Portfolio
3 Yr Tracking Error (Historical)	4.10
3 Yr Beta (Historical)	1.10
Active Share	87%

**PORTFOLIO CHARACTERISTICS**

Characteristic	Portfolio	Index
LT Debt to EQ - 5Y Avg	66.7	96.9
EPS Growth - 5 Year Historical	12.6%	10.2%
EPS Growth - 3-5 Year Expected	13.8%	12.8%
Dividend Yield	0.7%	1.0%
Large Cap (>\$25B)	15.9%	7.6%
Mid Cap (\$1B-\$25B)	82.9%	92.4%
Small Cap (< \$1B)	1.2%	0.0%
Number of Holdings	48	422
3 Year Turnover	29.3%	N/A

Source: FactSet. Data based on Mid Cap Growth model account. Index and active weights denote references to the Russell Midcap Growth Index. Not all holdings are profitable and a full list of holdings is available upon request. This is not a recommendation to buy/sell any specific securities. Weights may not total 100% due to rounding. There are risks associated with only investing in equity stocks including but not limited to, loss of principal, market risk, concentration risk and sector risk. Past performance is not indicative of future results. Subject to change without notice.



**Mid Cap Growth Equity Composite: Annual Disclosure Presentation**

Year	Total Firm Assets (\$millions)	Composite Assets		Annual Performance Results			
		USD (\$millions)	Number of Accounts	Composite Gross	Composite Net	Russell 1000 Growth Index	Dispersion
2016	2,477	121	Five or fewer	4.02%	3.72%	7.33%	N.A.
2015	4,031	103	Five or fewer	1.76%	1.48%	-0.20%	N.A.
2014	4,460	101	Five or fewer	8.68%	8.36%	11.90%	N.A.
2013	4,932	293	Five or fewer	35.47%	35.06%	35.74%	N.A.
2012	2,788	217	Five or fewer	15.05%	14.71%	15.81%	N.A.
2011	2,436	189	Five or fewer	1.81%	1.51%	(1.65%)	N.A.
2010	2,187	164	Five or fewer	20.48%	20.10%	26.38%	N.A.
2009	1,765	137	Five or fewer	37.90%	37.46%	46.29%	N.A.
2008	1,329	89	Five or fewer	(37.52%)	(37.70%)	(44.32%)	N.A.
2007	2,059	144	Five or fewer	15.39%	15.03%	11.43%	N.A.

- Holland Capital Management LLC claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Holland Capital Management has been independently verified for the period January 1, 1992 through December 31, 2016. Verification assesses whether (1) the firm has complied with all composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. The Mid Cap Growth Equity composite has been examined for the period April 1, 2005 through December 31, 2016. The verification and performance examination reports are available upon request.
- Holland Capital Management LLC is an independent investment advisor registered under the Investment Advisors Act of 1940, was founded in 1991, and manages large cap growth equity and mid cap growth equity strategies.
- The Mid Cap Growth Equity composite is comprised of institutional portfolios invested in equities with market capitalization of \$1 billion up to \$25 billion that are traded on U.S. exchanges. The goal of the strategy is the long-term growth of capital.
- The Mid Cap Growth Equity composite was created April 1, 2005. A list of composite descriptions is available upon request.
- All returns are in U.S. dollars. Policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request.
- The Russell Midcap Growth Index returns are provided to represent the investment environment existing during the time periods shown. For comparison purposes, the index is fully invested and includes the reinvestment of income. The returns for the index do not include any trading costs, management fees or other costs. Index returns have been taken from published sources.
- Returns are presented gross and net of management and performance based fees and include the reinvestment of all income. Net of fee performance was calculated using actual management and performance based fees.
- Most management fee arrangements that Holland Capital has entered into are asset-based. However, we do offer performance-based fee arrangements, which is compensation that is based on a share of capital gains on or capital appreciation of the assets of a client. Both asset-based and performance-based fees and account minimums are negotiable based upon a number of factors including responsibilities involved, type of relationship, account or groups of accounts which are expected to have significant capital additions in the future, or other special characteristics, size of account, etc. Under certain circumstances, receipt of performance-based compensation may be subject to client specified benchmarks. The standard fee schedule is 0.80% on the first \$10 million; 0.75% on next \$15 million; 0.70% on next \$25 million; 0.60% on remainder
- The dispersion is measured by the asset-weighted standard deviation of annual returns of those portfolios that are included in the composite for the full year.
- At December 31, 2016 the three-year annualized ex-post standard deviation of the composite and the benchmark are 12.55% and 12.18%, respectively. At December 31, 2015 the three-year annualized ex-post standard deviation of the composite and the benchmark are 11.20% and 11.31%, respectively. The following information for 2014 is a correction. At December 31, 2014 the three-year annualized ex-post standard deviation of the composite and the benchmark are 10.88% and 10.87%, respectively. At December 31, 2013 the three-year annualized ex-post standard deviation of the composite and the benchmark are 13.81% and 14.62%, respectively. December 31, 2012 the three-year annualized ex-post standard deviation of the composite and the benchmark are 16.04% and 17.91%, respectively. December 31, 2011 the three-year annualized ex-post standard deviation of the composite and the benchmark are 18.38% and 20.82%, respectively.
- Past performance is not indicative of future results.